Focus Financial Partners Inc. Announces Launch Of Initial Public Offering

FOCUS CONTINUES TO EXPAND FOOTPRINT IN THE ULTRA-HIGH-NET-WORTH SPACE

New York, NY – August 3, 2018 – Focus Financial Partners Inc. (NASDAQ: FOCS) (‘Focus’), a leading partnership of independent, fiduciary wealth management firms, today announced Vista Wealth Management (‘Vista’), an independent wealth management firm headquartered in Palo Alto, California, has joined the partnership. With additional offices in San Francisco and Pleasanton, the addition of Vista to the partnership will expand Focus’ presence in Silicon Valley.

Founded in 1999, Vista provides “family CFO” services to clients in the areas of financial planning, investment strategy, tax and insurance. The firm is led by Michael Spector (CEO), James Knight (COO), Eric Swenson, and Aaron White.

“Vista has significantly evolved since its inception, largely due to an increase in our clients’ assets and wealth management needs. Our track record of growth is built upon the trust our clients have placed in us and our endeavors to find new and better ways to serve them” said Michael Spector, CEO at Vista. “We work hard to plan ahead and anticipate our clients’ needs. Focus was a natural decision for us because they share our philosophy of putting the client first and have a strong track record of helping firms like ours accelerate growth.”

“The Vista team is consistently thinking about how to enhance the firm and the client experience, and this entrepreneurial spirit is one of the reasons why we are excited to partner with them” said Rudy Adolf, Founder and CEO of Focus. “We believe that with our expertise and resources, we can add tremendous value as Vista prepares for the next phase of growth.”

This transaction was one of the three signed but not closed transactions referred to in prior Focus disclosures.

#

About Focus Financial Partners Inc.

Focus Financial Partners Inc. (NASDAQ: FOCS) (‘Focus’) is a leading partnership of independent, fiduciary wealth management firms. Focus provides access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with comprehensive wealth management services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices offered by Focus to achieve their business objectives. For more information about Focus Financial Partners, please visit www.focusfinancialpartners.com.

About Vista Wealth Management

Vista is a Bay Area based Registered Investment Advisor that works with local families and individuals to plan and execute financial strategies. For more information, please visit http://www.vistawealth.com.

Investor or Media Contact:

Steve Calk or Sam Gibbons, Alpha IR Group
Phone: (646) 561-3226, FOCS@alpha-ir.com