

# **FOCUS PARTNER TELEMUS CAPITAL COMPLETES MERGER WITH BARRINGTON STRATEGIC WEALTH MANAGEMENT GROUP**

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New York, NY – Oct 2, 2017 – Focus Financial Partners ('Focus'), a leading international partnership of independent, fiduciary wealth management firms, today announced that its Southfield, Michigan-headquartered partner firm Telemus Capital ('Telemus') has joined forces with Barrington Strategic Wealth Management Group ('Barrington'), an independent registered investment advisory firm based in Chicago, Illinois. The merger, the first for Telemus since joining Focus in 2013, will broaden the Telemus' presence in the Midwest with expanded capabilities and additional bench strength.

Barrington Strategic Wealth Management Group was founded by Diana Joseph in 2009. Focusing on high-net-worth clients and risk-aware investment strategies, the company's investment advisory services have gained recognition in the greater Chicago area.

"Barrington's separately managed account strategies are among the enhanced services that our clients will be able to benefit from as a result of this merger. The deal will also enable each firm to realize a number of synergies across operations and client services" said Gary Ran, Partner at Telemus Capital. "We are excited to welcome the Barrington team. We couldn't imagine a better fit for our firm in our first merger – a deal for which Focus' support was absolutely instrumental – and we are confident about the firm's future growth potential as a result."

Diana Joseph, Founder of Barrington, will become a partner and co-chief investment officer at Telemus and will continue to lead the Chicago office. "This transaction allows us to leverage the substantial operational capabilities of Telemus and Focus, and provide robust manager due-diligence and research, all of which will free up time to concentrate on helping our clients to meet their financial goals. Further, merging with Telemus will allow us to add new, sophisticated planning capabilities in Chicago," said Ms. Joseph.

“The Focus team first got to know Diana and the Barrington team back in 2012. Our continued discussions with the firm revealed Barrington to be an ideal partner for Telemus given the two firms’ shared investment philosophy, entrepreneurial culture and commitment to client service. This merger will leave both firms with even stronger client service capabilities and an expanded geographic footprint in the Midwest,” said Rudy Adolf, Founder and CEO at Focus.

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### **About Focus Financial Partners**

Focus Financial Partners is a leading partnership of independent, fiduciary wealth management firms. Focus provides superior access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with wealth management, benefits consulting and investment consulting services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices of a market leader to achieve their business objectives. For more information about Focus Financial Partners, please visit [www.focusfinancialpartners.com](http://www.focusfinancialpartners.com).

### **About Telemus Capital, LLC**

Telemus Capital, LLC, offers holistic financial services offering a wide range of investment management solutions for varying needs. For more information, please visit <http://telemus.com/>

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