

# **FOCUS PARTNER HOYLECOHEN EXPANDS TO LOS ANGELES THROUGH MERGER**

New York, NY – June 19, 2017 – Focus Financial Partners ('Focus'), a leading international partnership of independent, fiduciary wealth management firms, today announced that California-based partner firm HoyleCohen completed a merger with Libbie Agran Financial Services & Seminars ('Libbie Agran'), a registered investment advisory firm based in Santa Monica, California. This is HoyleCohen's third merger since joining the Focus partnership in 2006, and expands the firm into the greater Los Angeles area, further solidifying its presence on the West Coast.

Founded in 1981, Libbie Agran provides comprehensive wealth management services and develops customized investment portfolios tailored to its clients' individual goals across their various life stages. The merger will provide operating efficiency to Libbie Agran in addition to increasing its client service capabilities. Peter Mueller, President and CEO of Libbie Agran, will head the Los Angeles office of the combined firm.

"We were introduced to Peter and the Libbie Agran team by Focus in 2014 and have been excited about the prospect of them joining HoyleCohen since that time, given our shared values and mission," said Mark Delfino, CEO and Senior Managing Director at HoyleCohen. "With an expanded presence in Southern California and deepened bench strength, we will be able to offer even more robust investment and wealth management services to our clients."

"HoyleCohen shares our passion for putting clients' interests first. They have a dedicated management and support team who will assume many of our management and administrative tasks, allowing us to spend more time on client needs and issues. The merger will also greatly expand our service offerings and investment opportunities, enabling us to do even more for our clients," said Peter Mueller, President of Libbie Agran.

"We are delighted to support this expansion of our partner's presence on the West Coast, where both new wealth and entrepreneurs are growing rapidly. HoyleCohen is a premier fiduciary wealth management firm, committed to providing tailored services for its clients and putting their interests first. Libbie Agran shares those same principles. We are delighted to connect the

two firms and look forward to their future together,” said Rudy Adolf, Founder and CEO of Focus.

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### **About Focus Financial Partners**

Focus Financial Partners is a leading partnership of independent, fiduciary wealth management firms. Focus provides superior access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with wealth management, benefits consulting and investment consulting services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices of a market leader to achieve their business objectives. For more information about Focus Financial Partners, please visit [www.focusfinancialpartners.com](http://www.focusfinancialpartners.com).

### **About HoyleCohen**

With offices in San Diego and Sacramento, CA, HoyleCohen offers affluent families comprehensive wealth management services that cover retirement, estate, tax, insurance and legacy planning. HoyleCohen offers a dynamic, intelligent financial planning process and a unique combination of traditional and special investment strategies for each client. Founders Kevin Hoyle and Joe Cohen continue to serve clients, having done so for over three decades, while a new generation of management, led by Mark Delfino, runs the firm. HoyleCohen expanded into Sacramento, CA in 2014 when it acquired Chuck Ebersole’s practice. Chuck has been an advisor for four decades and is the creator of the Wealth & Beyond Program® which HoyleCohen has adopted and enhanced for its clients. For more information, please visit [www.hoylecohen.com](http://www.hoylecohen.com).

### **Media Contact:**

Daijing Lin

Phone: +1 646-775-6412

[dlin@focuspartners.com](mailto:dlin@focuspartners.com)