

## **CRM Management Joins Focus Partner Firm NKSFB**

New York, NY – July 1, 2020 – Focus Financial Partners Inc. (NASDAQ: FOCS) (“Focus”), a leading partnership of independent, fiduciary wealth management firms, announced today that CRM Management LLC (“CRM”), a boutique multifamily office and business management firm located in New York City, has joined Focus partner firm NKSFB, LLC (“NKSFB”), a Los Angeles-based multifamily office and business management firm.

Founded in 2002 by Carrie Malcolm, CRM provides multifamily office and business management services to clients in the entertainment industry. This transaction allows CRM to tap into NKSFB’s infrastructure, enabling the CRM team to focus more on client service. Through CRM, NKSFB gains additional talent and a stronger presence on the East Coast.

“Carrie has built an exceptional business over the years. Her commitment to providing personalized and thoughtful advice to her clients is core to our philosophy as well,” said Mickey Segal, Managing Partner of NKSFB. “We are excited to have such a great addition to our team and look forward to working together.”

“We are pleased that the CRM team has joined NKSFB,” said Rudy Adolf, Founder, CEO and Chairman of Focus. “This transaction creates substantial benefits and enhanced capabilities for both firms. It also demonstrates the value-added expertise and resources that we offer our partner firms to help them accelerate their growth.”

### **About Focus Financial Partners Inc.**

Focus Financial Partners Inc. is a leading partnership of independent, fiduciary wealth management firms. Focus provides access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with comprehensive wealth management services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices offered by Focus to achieve their business objectives. For more information about Focus, please visit [www.focusfinancialpartners.com](http://www.focusfinancialpartners.com).

### **About NKSFB, LLC**

NKSFB, LLC is a premier multifamily office and business management firm based in Los Angeles. NKSFB has one of the largest multifamily office and business management practices in the country, representing many of the world’s top entertainers, musicians, producers, athletes, executives, high net worth individuals and entrepreneurs. For more information about NKSFB, please visit [www.NKSFB.com](http://www.NKSFB.com).

## **Cautionary Note Concerning Forward-Looking Statements**

This release contains certain forward-looking statements that reflect Focus' current views with respect to certain current and future events. These forward-looking statements are and will be, subject to many risks, uncertainties and factors relating to Focus' operations and business environment, including, without limitation, uncertainty surrounding the current COVID-19 pandemic, which may cause future events to be materially different from these forward-looking statements or anything implied therein. Any forward-looking statements in this release are based upon information available to Focus on the date of this release. Focus does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any statements expressed or implied therein will not be realized. Additional information on risk factors that could affect Focus may be found in Focus' filings with the Securities and Exchange Commission.

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